Development Budget

| Project: | Blackbirds Remodel | | |
|--------------|---------------------|--|--|
| | 900 E Methow Valley | | |
| Location: | Hwy, Twisp | | |
| Loan Amount: | | | |

| Sq. Ft. | # of Units | |
|---------|------------|--|
| 5.735 | 5 | |

| Interest Rate: | 7.50% |
|---------------------|-------|
| Loan Term (Months): | 12 |

| | | % Total | \$ Per | \$ Per | Total | Funded | Upfront |
|-----|---------------------------------|-----------------------|-------------------------|-----------|-------------|-----------|-------------|
| 1) | Land | Costs | Sq. Ft. | Unit | Cost | by Loan | 1,250,000 |
| 1) | Land | 59.3% 59.3% | 217.96 217.96 | 250,000 | 1,250,000 | 0 0 | |
| 2) | SUB-TOTAL LAND | 59.3% | 217.96 | 250,000 | 1,250,000 | 0 | 1,250,000 |
| 3) | Sewer Scoping | 0.0% | 0.10 | 120 | 600 | 600 | 0 |
| 4) | New Sewer Connections | 0.6% | 2.18 | 2,500 | 12,500 | 12,500 | 0 |
| 5) | New Water Connections | 0.6% | 2.18 | 2,500 | 12,500 | 12,500 | 0 |
| 6) | New Water Meters | 0.1% | 0.31 | 350 | 1,750 | 1,750 | 0 |
| 7) | SUB-TOTAL IMPROVEMENTS | 1.3% | 4.77 | 5,470 | 27,350 | 27,350 | 0 |
| 8) | Engineering | 0.5% | 1.74 | 2,000 | 10,000 | 10,000 | 0 |
| 9) | Permits | 0.1% | 0.52 | 600 | 3,000 | 3,000 | 0 |
| 10) | Real Estate Taxes | 0.2% | 0.69 | 795 | 3,977 | 3,977 | 0 |
| 11) | Insurance | 0.2% | 0.87 | 1,000 | 5,000 | 5,000 | 0 |
| 12) | Condo Survey | 0.1% | 0.52 | 600 | 3,000 | 3,000 | 0 |
| 13) | Condo Documents | 0.1% | 0.52 | 600 | 3,000 | 3,000 | 0 |
| 14) | Appraisal Fees | 0.1% | 0.26 | 300 | 1,500 | 1,500 | 0 |
| 15) | SUB-TOTAL SOFT COSTS | 1.4% | 5.14 | 5,895 | 29,477 | 29,477 | 0 |
| 16) | Framing | 2.1% | 7.85 | 9,000 | 45,000 | 45,000 | 0 |
| 17) | Roofing | 1.2% | 4.36 | 5,000 | 25,000 | 25,000 | 0 |
| 18) | Siding | 1.0% | 3.66 | 4,200 | 21,000 | 21,000 | 0 |
| 19) | Windows | 1.7% | 6.10 | 7,000 | 35,000 | 35,000 | 0 |
| 20) | Plumbing | 2.6% | 9.42 | 10,800 | 54,000 | 54,000 | 0 |
| 21) | Electrical | 2.6% | 9.59 | 11,000 | 55,000 | 55,000 | 0 |
| 22) | HVAC | 1.6% | 5.93 | 6,800 | 34,000 | 34,000 | 0 |
| 23) | Isulation | 0.9% | 3.31 | 3,800 | 19,000 | 19,000 | 0 |
| 24) | Drywall | 1.2% | 4.36 | 5,000 | 25,000 | 25,000 | 0 |
| 25) | Interior Trims, Doors, Hardware | 0.9% | 3.28 | 3,760 | 18,800 | 18,800 | 0 |
| 26) | Painting | 0.9% | 3.40 | 3,900 | 19,500 | 19,500 | 0 |
| 27) | Lighting | 0.5% | 1.74 | 2,000 | 10,000 | 10,000 | 0 |
| 28) | Cabinets & Countertops | 3.3% | 12.03 | 13,800 | 69,000 | 69,000 | 0 |
| 29) | Appliances | 0.6% | 2.18 | 2,500 | 12,500 | 12,500 | 0 |
| 30) | Flooring | 1.6% | 5.75 | 6,600 | 33,000 | 33,000 | 0 |
| 31) | Plumbing Fixtures | 1.2% | 4.36 | 5,000 | 25,000 | 25,000 | 0 |
| 32) | Parking Lot | 0.9% | 3.49 | 4,000 | 20,000 | 20,000 | 0 |
| 33) | Other | 0.9% | 3.49 | 4,000 | 20,000 | 20,000 | 0 |
| 34) | SUB-TOTAL HARD COSTS | 25.7% | 94.30 | 108,160 | 540,800 | 540,800 | 0 |
| 35) | Construction Loan Fee (%) | 2% 0.9% | 3.49 | 4,000 | 20,000 | 20,000 | 0 |
| 36) | Loan Interest | 3.6% | 13.08 | 15,000 | 75,000 | 75,000 | 0 |
| 37) | SUB-TOTAL FIN'G/CARRY COSTS | 4.5% | 16.56 | 19,000 | 95,000 | 95,000 | 0 |
| 38) | Contingency (Hard Cost %) 2 | 0% 5.4% | 19.81 | 22,726 | 113,630 | 113,630 | 0 |
| 39) | Contingency (Soft Costs) 2 | 0% 0.3% | 1.03 | 1,179 | 5,895 | 5,895 | 0 |
| 40) | Overhead | 0.6% | 2.09 | 2,400 | 12,000 | 12,000 | 0 |
| 41) | Sales Fees | 3% 1.4% | 5.23 | 6,000 | 30,000 | 30,000 | 0 |
| 42) | Marketing Fees | 0.1% | 0.35 | 400 | 2,000 | 2,000 | 0 |
| 43) | SUB-TOTAL MISC. COSTS | 7.8% | 28.51 | 32,705 | 163,525 | 163,525 | 0 |
| 44) | TOTAL | 100.0% | \$367 | \$421,230 | \$2,106,152 | \$856,152 | \$1,250,000 |
| 45) | % of Total Costs | | 7507 | + 121,230 | 100.0% | 40.7% | 59.3% |

| Interest Reserve F | Reconciliaton | Average Outstanding: | 60.0% = | \$1,263,691 |
|-----------------------|---------------|-----------------------------|---------|-------------|
| Borrower Budget: | \$75,000 | Interest Rate: | 7.50% | |
| 60% Estimate: | \$94,777 | Term (in months): | 12 | |
| Disbursement Estimate | e: | Estimated Interest Reserve: | | \$94,777 |